



Seminar organized by **Fondation des Universitaires en Sciences Economiques (FUSE - Esprit d'Entreprise)**

20TH FRIDAY
JANUARY 2017

4:00 PM

Welcome speeches

M. Tom Wirion | Director Chambre des Métiers
M. Jean-Louis Beckers | President FUSE

1. How to become an entrepreneur?

3 entrepreneurs' success stories

Michèle Detaille | No-Nail Boxes
Mike Koedinger | Maison Moderne
David Weis | Youbuild

2. How to transform my idea successfully into a concrete project?

Nicolas Fries | House of Entrepreneurship

3. How to draft a business plan?

Pablo Bulcke | KPMG

6:05 PM - Coffee break

4. Which legal structure fits best my project? What's up with the new company types (simplified limited company 111 & Social Impact Company)? What about the tax consequences of my choice?

Daniel Rech | KPMG

5. A business permit: Why? Who? How?

Christian Kremer | Chambre des Métiers

Q & A session

Language:

Presentations in french / english simultaneous translation

Q & A will be in french / luxemburgish / english or german

8:30 PM

21ST SATURDAY
JANUARY 2017

8:00 AM

Networking breakfast

6. How to get support from the professional chambers?

Laurent Lucius | House of Entrepreneurship

7. What are the supporting measures and the public financing available to entrepreneurs?

Supporting measures

Gilles Scholtus | Ministry of Economy

Public financing and guaranties

Lucien Bechtold | M.C.A.C.

9:50 AM - Coffee break

8. How to structure the financial planning of the young company?

Patrick Dahm | Mutualité des P.M.E.

9. What are the banker's perspectives?

Jean-Luc Bermes | Banque et Caisse d'Epargne de l'Etat

Round table: Financing a company

with Liliane Fouet (Le Bovary), Samuel Paulus (Microlux) and Harald-Sven Sontag (TUKI)

12:30 PM

Moderation:

Serge Nickels | Fondation FUSE - Esprit d'Entreprise

Pedro Castilho | Indian Business Chamber of Luxembourg

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